# eBECS Apps-as-a-Service

Transform your paper-based and spreadsheet-driven processes by creating custom business applications with Microsoft PowerApps





Strategic Alliance Affiliate

### Why create custom apps?

Create custom business applications to:

Improve your business efficiency with automated workflows

Increase productivity in the field with web and smart phone apps

Facilitate closer employee collaboration by sharing data more effectively

Enhance data quality by enabling electronic data collection in the field

Gain the insight you need to accelerate your response to business opportunities

# Develop new business apps and adapt existing ones for a simple monthly fee

### What is Microsoft PowerApps?

Microsoft PowerApps is a versatile development platform that enables organisations to replace time-consuming paper-based and spreadsheet-driven processes with simple applications that streamline business processes. Highly customised apps can be created to transform virtually any business function, improving operational efficiency and reducing costs. They can be integrated with existing corporate systems and used by employees, partners and customers on any desktop, laptop, tablet or mobile device.

### Why choose a subscription service?

Often, businesses don't have the time or expertise to use PowerApps in-house or the budget to pay for external developers on a project by project basis. With our Appsas-a-Service offering, we provide customers with ongoing access to highly experienced Microsoft consultants who will develop the business apps you need, using Microsoft PowerApps, for a fixed monthly fee. You'll gain a constant supply of new apps to drive innovation and efficiency improvements within your business, plus the ability to adapt your apps quickly, as your business needs change.

### The benefits

With Apps-as-a-Service from eBECS, • you can:

- Reduce the cost of custom apps, by eliminating the need for expensive bespoke software development
- Introduce new business apps for users more quickly, to gain faster return on investment
- Gain expert guidance from experienced Microsoft consultants, all year round
- Integrate data into processes from a variety of business systems, the web, sensors and social media
- Manage your budget more effectively with a predictable, fixed monthly subscription

# eBECS Apps-as-a-Service

Select eBECS for creative solutions and ongoing support from specialists in Microsoft PowerApps





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### How does the eBECS Apps-as-a-Service work?

### **Initial consultation and planning**

For an initial set-up fee of just £5,000, eBECS will meet with key personnel within your business to evaluate your current processes and discuss your requirements. We will introduce you to the capabilities of Microsoft PowerApps – if it is new to you – and work with you to start planning how to transform your business with new apps.

### **Ongoing app development**

Depending on your level of subscription (between £5,000 and £20,000 a month), you will receive between five and twenty

credits per month to 'spend' on new apps. A fairly simple new app can be delivered for just three credits while other more complex apps may require four or more credits. Credits can be rolled over for three months, giving you the opportunity to create whatever apps you need, over a period of time.

### Improved business agility

As your business needs evolve, eBECS will also change or expand your existing apps for one or two credits per amendment. In this way, you can constantly adapt your processes to improve your competitiveness and business agility.



Customer	Custom business app	Benefits
National charity	Replaced paper-based surveys with a mobile data collection app that uploads data directly to corporate systems	Reduces costs, saves time and gains better information about the maintenance of its assets
Home maintenance organisation	Made better customer information accessible to field service engineers and allowed them to update customer records on site	Achieves faster resolution of customer issues and gains improved data on customer installations
Fitness services provider	Unlocked data held in spreadsheets to develop an app for members giving them information about their personal performance	Improves customer service and secures greater customer engagement in fitness activities

## A Microsoft solution from a Microsoft Gold Partner

The eBECS Apps-as-a-Service offering is designed specifically for organisations that use Microsoft business solutions, such as Microsoft Dynamics 365 and the Microsoft Azure Cloud Services. Apps can be built to integrate data from any Microsoft system,

as well as line of business applications, the web, sensors, remote devices and more. Customers will require a subscription to Microsoft PowerApps.

### Microsoft Partner

Gold Cloud Platform Gold Data Analytics

Gold Enterprise Resource Planning Gold Customer Relationship Management

old Cloud Customer Relationship Management

Contact eBECS and request a meeting with one of our Microsoft PowerApps specialists for more information.

Email info@ebecs.com or call +44 (0)8455 441 441.